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**Condensed Financial Statements**

**Gulf & Pacific Equities Corp.**

**For the Nine Months Ended September 30, 2014  
(Stated in Canadian Dollars)**

**Unaudited**

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**NOTICE TO READER**

The accompanying unaudited condensed financial statements have been prepared by the Company's management and the Company's independent auditors have not performed a review of these interim financial statements

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# Gulf & Pacific Equities Corp.

Condensed Statements of Financial Position

Unaudited - See Notice to Reader

(Stated in Canadian Dollars)

	September 30, 2014	December 31, 2013
<b>Assets</b>		
Cash	\$ 674,282	\$ 330,103
Other amounts receivable (note 4)	174,625	92,297
Prepaid expenses	40,173	78,808
Investment properties (note 3)	39,400,000	34,077,708
	<u>\$ 40,289,080</u>	<u>\$ 34,578,916</u>
<b>Liabilities</b>		
Mortgages payable (note 5)	\$ 18,279,919	\$ 14,335,710
Convertible debentures (note 6)	4,525,857	4,148,226
Purchase price payable (note 7)	658,776	658,776
Loan payable (note 8)	1,250,000	2,500,000
Deferred income taxes	1,403,000	1,027,000
Accounts payable and accrued liabilities	1,443,832	1,170,420
	<u>27,561,384</u>	<u>23,840,132</u>
<b>Commitments</b> (note 9)		
<b>Shareholders' Equity</b>		
<b>Share Capital</b> (note 10)	2,875,212	2,845,212
<b>Equity Component of Convertible Debentures</b> (note 6)	1,131,712	1,131,712
<b>Contributed Surplus</b>	2,566,195	2,500,695
<b>Retained Earnings</b>	6,154,577	4,261,165
	<u>12,727,696</u>	<u>10,738,784</u>
	<u>\$ 40,289,080</u>	<u>\$ 34,578,916</u>

The accompanying notes form an integral part of these condensed financial statements.

Approved on behalf of the Board

(Signed) "Anthony J. Cohen" , Director

(Signed) "Greg K.W. Wong" , Director

# Gulf & Pacific Equities Corp.

Condensed Statements of Comprehensive Income (Loss)

For the Nine Months Ended September 30

Unaudited - See Notice to Reader

(Stated in Canadian Dollars)

	Nine Months Ended		Three Months Ended	
	September 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013
<b>Revenue</b>				
Rental	\$ 1,621,583	\$ 1,243,770	\$ 473,112	\$ 429,717
Common area and realty tax recoveries	579,818	536,991	231,190	188,788
Interest and other	2,727	7,366	889	1,023
	<u>2,204,128</u>	<u>1,788,127</u>	<u>705,191</u>	<u>619,528</u>
<b>Expenses</b>				
Interest	1,604,523	1,257,693	633,467	432,164
Operating costs and realty taxes	774,566	715,752	309,935	236,745
Administration	608,469	379,953	180,450	42,281
Share-based compensation (note 10)	65,500	-	-	-
Loss on sale of property	35,019	-	-	-
	<u>3,088,077</u>	<u>2,353,398</u>	<u>1,123,852</u>	<u>711,190</u>
<b>Net Loss before fair value adjustment and income taxes</b>	(883,949)	(565,271)	(418,661)	(91,662)
Fair value adjustment (note 3)	3,153,361	(46,395)	(1,855,185)	(63,382)
<b>Net Income (Loss) before income taxes</b>	2,269,412	(611,666)	(2,273,846)	(155,044)
Deferred income tax recoveries (expense)	(376,000)	229,000	344,000	53,000
<b>Net Income (Loss) and Comprehensive Income ( Loss)</b>	<u>\$ 1,893,412</u>	<u>\$ (382,666)</u>	<u>\$ (1,929,846)</u>	<u>\$ (102,044)</u>
<b>Income (Loss) per Share - Basic</b>	<u>\$ 0.21</u>	<u>\$ (0.04)</u>	<u>\$ (0.21)</u>	<u>\$ (0.01)</u>
<b>Income (Loss) per Share - Diluted</b>	<u>\$ 0.07</u>	<u>\$ (0.04)</u>	<u>\$ (0.21)</u>	<u>\$ (0.01)</u>
<b>Weighted Average Number of Common Shares Outstanding - Basic</b> (note 10)	<u>9,070,231</u>	<u>8,936,678</u>	<u>9,090,011</u>	<u>8,936,678</u>
<b>Weighted Average Number of Common Shares Outstanding - Diluted</b> (note 10)	<u>25,602,897</u>	<u>8,936,678</u>	<u>9,090,011</u>	<u>8,936,678</u>

The accompanying notes form an integral part of these condensed financial statements.

# Gulf & Pacific Equities Corp.

Condensed Statements of Changes in Shareholders' Equity

For the Nine Months Ended September 30

Unaudited - See Notice to Reader

(Stated in Canadian Dollars)

	Share Capital		Equity Component of Convertible Debentures	Contributed Surplus	Retained Earnings	Total
	Shares	Amount				
Balance - December 31, 2012	8,936,378	\$ 2,835,212	\$ 1,131,712	\$ 2,500,695	\$ 2,765,616	\$ 9,233,235
Net loss and comprehensive loss	-	-	-	-	(382,666)	(382,666)
Balance - September 30, 2013	8,936,378	\$ 2,835,212	\$ 1,131,712	\$ 2,500,695	\$ 2,382,950	\$ 8,850,569

	Share Capital		Equity Component of Convertible Debentures	Contributed Surplus	Retained Earnings	Total
	Shares	Amount				
Balance - December 31, 2013	8,970,011	\$ 2,845,212	\$ 1,131,712	\$ 2,500,695	\$ 4,261,165	\$ 10,738,784
Share based compensation (note 10)	-	-	-	65,500	-	65,500
Exercise of options	-	30,000	-	-	-	30,000
Net income and comprehensive income	-	-	-	-	1,893,412	1,893,412
Balance - September 30, 2014	8,970,011	\$ 2,875,212	\$ 1,131,712	\$ 2,566,195	\$ 6,154,577	\$ 12,727,696

The accompanying notes form an integral part of these condensed financial statements.

# Gulf & Pacific Equities Corp.

Condensed Statements of Cash Flow

For the Nine Months Ended September 30

Unaudited - See Notice to Reader

(Stated in Canadian Dollars)

	Nine Months Ended		Three Months Ended	
	September 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013
<b>Cash Provided By (Used In):</b>				
<b>Operating Activities</b>				
Comprehensive income (loss)	\$ 1,893,412	\$ (382,666)	\$ (1,929,846)	\$ (102,044)
Add (deduct) items not affecting cash:				
Accretion on convertible debentures	364,011	293,220	84,396	100,135
Amortization of deferred financing costs	296,370	75,498	244,052	25,166
Deferred income tax expense (recoveries)	376,000	(229,000)	(344,000)	(53,000)
Amortization of deferred leasing costs	95,746	7,875	33,404	2,625
Accrued rent receivable	30,792	15,090	10,264	3,353
Interest expense	945,892	887,845	306,829	306,863
Loss on sale of property	35,019	-	-	-
Fair value adjustment	(3,153,361)	(22,965)	1,855,185	(5,978)
Share-based compensation	65,500	-	-	-
	949,381	644,897	260,284	277,120
Changes in non-cash balances related to operations:				
Prepaid expenses	38,635	(983)	1,021,094	35,606
Other amounts receivable	(82,328)	(15,145)	(57,637)	11,587
Accounts payable and accrued liabilities	186,195	(260,318)	256,000	(538,073)
	1,091,883	368,451	1,479,741	(213,760)
<b>Financing Activities</b>				
Repayment of mortgages payable	(14,164,010)	(256,328)	(13,935,081)	(109,654)
Receipt of mortgage proceeds	18,000,000	-	18,000,000	-
Loan payable	(1,250,000)	1,500,000	(2,500,000)	1,000,000
Interest paid	(858,677)	(783,471)	(293,997)	(137,618)
Financing costs paid	(174,529)	-	(174,529)	-
Exercise of stock options	30,000	-	-	-
	1,582,784	460,201	1,096,393	752,728
<b>Investing Activities</b>				
Sale of investment property	542,689	-	-	-
Investment property expenditures	(2,873,177)	(2,102,000)	(2,398,853)	(931,756)
	(2,330,488)	(2,102,000)	(2,398,853)	(931,756)
<b>Increase (Decrease) in Cash</b>	344,179	(1,273,348)	177,281	(392,788)
<b>Cash - beginning of period</b>	330,103	1,417,517	497,001	536,957
<b>Cash - end of period</b>	\$ 674,282	\$ 144,169	\$ 674,282	\$ 144,169

The accompanying notes form an integral part of these condensed financial statements.

# Gulf & Pacific Equities Corp.

Notes to the Condensed Financial Statements

For the Nine Months Ended September 30, 2014

Unaudited - See Notice to Reader

(Stated in Canadian Dollars)

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Gulf & Pacific Equities Corp. (“the Company”) was incorporated under the Business Corporations Act (Alberta) on April 8, 1998 and on June 17, 1998 filed Articles of Amendment to remove certain private corporation restrictions. The registered address and records office of the Company is located at 18104 102 Avenue N.W., Edmonton, AB. The Company is listed on the TSX Venture Exchange as “TSX-V: GUF”. The Company commenced active operations during the 1999 fiscal year. The Company owns and operates commercial rental properties in Western Canada. The Company does not have any affiliates nor is it the subsidiary of any entity.

These condensed financial statements were authorized for issuance by the Board of Directors on November 25, 2014.

## 1. Basis of Presentation

### a) Statement of Compliance

The Company's interim financial statements have been prepared in accordance with IAS 34, Interim Financial Reporting ("IAS 34"). The IAS 34 interim financial statements do not include all of the information required for annual financial statements.

The policies applied in the Company's condensed financial statements are based on IFRS effective as of September 30, 2014. The Board of Directors approved the statements on November 25, 2014.

### b) Basis of Measurement

The Company's condensed financial statements have been prepared on a going concern basis using the historical cost basis except for investment properties and cash which have been measured at fair value.

### c) Functional and Presentation Currency

The Company's functional currency is Canadian Dollars and the condensed financial statements are presented in Canadian Dollars.

### d) Critical judgments, accounting estimates and assumptions

The Company makes estimates and assumptions that affect the carrying amounts of assets and liabilities, disclosure of contingent assets and liabilities and the reported amount of earnings for the period. Actual results could differ. The estimates and assumptions that the Company considered critical are described below.

# Gulf & Pacific Equities Corp.

Notes to the Condensed Financial Statements  
For the Nine Months Ended September 30, 2014  
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## 1. Basis of Presentation (continued)

### d) Critical judgments, accounting estimates and assumptions (continued)

#### i) Investment properties

The fair value of the investment properties is determined based on either internal valuation models incorporating market evidence or valuations performed by independent third party appraisers. The determination of the fair value of investment properties requires the use of estimates such as future cash flows from assets (such as tenant profiles, future revenue streams and overall repair and condition of the property) and discount rates applicable to those cash flows. These estimates are based on market conditions existing at the reporting date. The following approaches, either individually or in combination, are used in the determination of the fair value of the investment properties:

The Direct Capitalization Income Approach derives market value by estimating the future cash flows that will be generated by the property and then applying an appropriate capitalization rate or discount rate to those cash flows. This approach can utilize the direct capitalization method and/or the discounted cash flow analysis.

The Direct Comparison Approach involves comparing or contrasting the recent sale, listing or optioned prices of properties comparable to the subject and adjusting for any significant differences between them.

Management reviews each appraisal (when obtained) and ensures the assumptions used by the appraisers are reasonable and the final fair value amount reflects those assumptions used in the various approaches above. Where an external appraisal is not obtained at the reporting date, management prepares internal valuations, for each investment property, to estimate the fair value.

Judgment is also applied in determining the extent and frequency of independent appraisals in order to determine fair values. The significant assumptions used by management in estimating the fair value of investment properties are set out in Note 3.

In addition, the Company makes judgments with respect to whether tenant improvement expenditures represent an asset with a future economic benefit to the Company which impacts whether or not such amounts are treated as additions to the investment properties.

#### ii) Leases

The Company makes judgments in determining whether certain leases, in particular those tenant leases with long contractual terms where the lessee is the sole tenant in a property, are operating or finance leases. The Company has determined that all of its leases are operating leases.

# Gulf & Pacific Equities Corp.

Notes to the Condensed Financial Statements

For the Nine Months Ended September 30, 2014

Unaudited - See Notice to Reader

(Stated in Canadian Dollars)

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## 1. Basis of Presentation (continued)

### d) Critical judgments, accounting estimates and assumptions (continued)

Additional critical accounting estimates and assumptions include those used for estimating current and deferred taxes and purchase price payable, assessing the allowance for doubtful accounts on trade receivables, estimating the fair value of share-based compensation and determining the values of financial instruments for disclosure purposes.

## 2. Summary of Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in these condensed financial statements unless otherwise indicated.

### a) Fair value of investment property

Significant portions of the Company's operating assets are considered investment properties under IAS 40, Investment Property ("IAS 40"). Investment property includes land and buildings held primarily to earn rental income or for capital appreciation or both, rather than for use in the production or supply of goods or for sale in the ordinary course of business. The Company's revenue producing properties are classified as investment properties. Investment properties are initially measured at cost including transaction costs under IAS 40. However, subsequent to initial recognition, investment properties are recorded at fair value, which reflects an orderly transaction between market participants and current market conditions, at each financial position statement date. Gains and losses from changes in fair values are recorded in net income in the period in which they arise.

Leasing costs and lease incentives, which include costs incurred to make leasehold improvements to tenants' space, are added to the carrying amount of investment properties and are amortized on a straight-line basis over the term of the lease as a reduction of investment properties revenue.

### b) Deferred financing fees

Financing fees incurred in connection with long-term debt financing are included with the related debt and are amortized using the effective interest rate basis.

### c) Financial instruments

IAS 39, Financial Instruments: Recognition and Measurement ("IAS 39") requires classification of financial instruments into one of the following categories: financial assets and liabilities at fair value through profit and loss, held-to-maturity investments, loans and receivables, available-for-sale and other financial liabilities. The Company determines the classification of its financial assets and liabilities at initial recognition.



# Gulf & Pacific Equities Corp.

Notes to the Condensed Financial Statements

For the Nine Months Ended September 30, 2014

Unaudited - See Notice to Reader

(Stated in Canadian Dollars)

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## 2. Summary of Significant Accounting Policies (continued)

All of the Company's financial instruments are initially measured at fair value, with subsequent measurements dependent on the classification of each financial instrument. Financial assets at fair value through profit or loss include cash which is measured at fair value and all gains and losses are included in net loss in the period in which they arise. Other amounts receivable and accrued rent receivable are recorded at amortized cost. The Company has no financial assets classified as available-for-sale or as held-to-maturity. Other financial liabilities at amortized cost include accounts payable and accrued liabilities, mortgages payable and the debt component of convertible debentures.

Financial instruments with substantive characteristics of both a financial liability and equity instrument are accounted for through separate classification of the liability and equity elements. The debt component is recognized at fair value and the residual value is allocated to the conversion feature, classified as equity. The initial liability balance recognized is less than the face value of the debt. Therefore, the liability balance is accreted over the term of the debt. The accretion represents the amortization of the debt discount net of actual interest paid. The accretion of the original debt discount is charged to interest expense over the term of the debt using the effective interest rate method. Transaction costs are allocated to the liability and equity elements in proportion to the allocation of the proceeds.

Long-term debt is initially recognized at fair value less directly attributable transactions costs. After initial recognition, long-term debt is subsequently measured at amortized cost using the effective interest rate method.

### Impairment

The Company assesses at each statement of financial position date whether there is objective evidence that financial assets other than those designated as "fair value through profit and loss" are impaired. When impairment has incurred, the cumulative loss is recognized in the statement of comprehensive income (loss). For financial assets carried at amortized cost, the amount of the impairment loss recognized is the difference between the asset's carrying amount and the recoverable amount, determined as the higher of the estimated fair value and the discounted future cash flows generated from use. The projections of future cash flows take into account the relevant operating plans and management's best estimate of the most probable set of conditions anticipated to prevail. When an available-for-sale financial asset is considered to be impaired, cumulative gains or losses previously recognized in other comprehensive income are reclassified to the statement of comprehensive income (loss) in the year. Impairment losses may be reversed in subsequent years.

# Gulf & Pacific Equities Corp.

Notes to the Condensed Financial Statements  
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## 2. Summary of Significant Accounting Policies (continued)

### c) Financial instruments (continued)

The Company's financial assets and liabilities recorded at fair value on the statement of financial position have been categorized into three categories based on a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 - valuation based on quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 - valuation techniques based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly (ie. as prices) or indirectly (ie. derived from prices);

Level 3 - valuation techniques using inputs for the asset and liability that are not based on observable market data (unobservable inputs).

### d) Share-based payments

Share-based compensation granted to directors, officers and employees is measured at the fair value of the grants on the grant date. Each tranche in an award is considered a separate award with its own vesting period and grant date fair value. The fair value of each tranche is measured at the date of grant using an accepted option pricing model. IFRS requires an initial estimate of the number of equity settled instruments that are expected to vest based on expected forfeitures, and subsequently adjustments are made to the estimate to reflect the actual number of equity settled instruments that vest, unless forfeitures are due to market based vesting conditions. Compensation expense is recognized over the tranche's vesting period, based on the number of awards expected to vest, by increasing contributed surplus. Upon exercise of the stock options, consideration paid together with the amount previously recognized in contributed surplus is recorded as an increase to share capital.

The fair value of options granted to consultants is determined using fair value of the goods or services received. In situations where equity instruments are issued to non-employees and some or all of the goods or services received by the Company cannot be reliably measured, they are measured at fair value of the equity instruments issued. The resulting value is charged to operations over the service period. A corresponding increase in contributed surplus is recorded when stock options are expensed. When stock options are exercised, share capital is credited by the sum of the consideration paid and the related portion previously recorded in contributed surplus.

# Gulf & Pacific Equities Corp.

Notes to the Condensed Financial Statements

For the Nine Months Ended September 30, 2014

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## 2. Summary of Significant Accounting Policies (continued)

### e) Issue costs

The Company accounts for costs related to issuing equity as a charge against share capital in the period incurred.

### f) Revenue recognition

The Company has retained substantially all of the risks and benefits of ownership of its rental properties and therefore accounts for leases with its tenants as operating leases.

The Company uses the straight-line method of recognizing rental revenue whereby the total amount of rental revenue to be received from all leases is accounted for on a straight-line basis over the term of the related leases. The difference between the rental revenue recognized and the amount contractually due under the lease agreements is charged to accrued rent receivable.

Common area and realty tax recoveries are taken into income monthly based on estimated recoveries for the year and reconciled to actual on an annual basis. Interest and other income is recognized on an accrual basis.

Interest income is recognized in earnings on an accrual basis and to the extent not received at year end, recorded as a receivable.

A property is regarded as sold and the gain or loss on sale is recognized when the significant risks and returns have been transferred to the buyer, which is normally upon closing on unconditional contracts. For conditional exchanges, sales are recognized only when all the significant conditions are satisfied.

### g) Income taxes

The IASB made amendments to IAS 12, Income Taxes ("IAS 12") that were applicable to the measurement of deferred tax liabilities and deferred tax assets where investment property is measured using the fair value model in IAS 40, Investment Property. The amendments, which were effective for annual periods beginning on or after January 1, 2012, introduced a rebuttable presumption that an investment property is recovered entirely through sale. This presumption is rebutted if the investment property is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. This amendment had no impact on the financial statements of the Company as the Company's deferred tax assets and liabilities with respect to investment properties are measured using the presumption of recovery through sale.

The Company accounts for income taxes using the asset and liability method of accounting for income taxes. Under the asset and liability method, deferred income tax assets and liabilities are determined based on temporary differences (differences between the accounting basis and the tax basis of the assets and liabilities) and tax loss carryforwards, and are measured using the enacted or substantively enacted tax rates and laws expected to apply when these differences reverse.

# Gulf & Pacific Equities Corp.

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## 2. Summary of Significant Accounting Policies (continued)

### g) Income taxes (continued)

Income tax assets are recognized to the extent that management believes that it is probable that future taxable profit will be available against which the temporary differences can be utilized. Income tax expense or benefit is the sum of the Company's provision for current income taxes and the difference between the beginning and ending balances of the deferred income tax assets and liabilities. Deferred income tax relating to items recognized directly in equity is recognized in equity and not in profit or loss.

### h) Income (Loss) per share

Income (loss) per share is computed by dividing the income (loss) for the year by the weighted average number of common shares outstanding during the year, including contingently issuable shares which are included when the conditions necessary for issuance have been met. Diluted income (loss) per share is calculated in a similar manner, except that the weighted average number of common shares outstanding is increased to include potentially issuable common shares from the assumed exercise of common share purchase options and warrants, if dilutive. The number of additional shares included in the calculation is based on the weighted average number of shares that would be issued on the conversion of all potentially dilutive options and warrants into common shares.

If the number of shares increases or decreases as a result of capitalization, bonus issue, share splits or share consolidation, earnings per share is accounted for retrospectively. If these transactions occur after the reporting period but prior to the issuance of the financial statements, income (loss) per share is calculated based on the new number of shares.

### i) Related party transactions

All transactions with related parties are in the normal course of business and are measured at the amount agreed to by the parties involved in the transactions.

### j) Provisions

A provision is recognized in the statement of financial position when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. A provision for onerous contracts is recognized when the expected benefits to be derived by the Company from a contract are lower than the unavoidable cost of meeting its obligations under the contract.

# Gulf & Pacific Equities Corp.

Notes to the Condensed Financial Statements  
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## 2. Summary of Significant Accounting Policies (continued)

### k) Contributed surplus

Contributed surplus consists of the recorded value of options granted to directors, officers, employees and consultants as well as transfers from the equity component of convertible debentures that have matured and whose equity option was not converted.

### l) New Accounting Policies

The Company adopted the following new standards in preparing these condensed financial statements:

i) IFRIC 21, Levies (“IFRIC 21”) provides guidance on when to recognize a liability for a levy imposed by a government, both for levies that are accounted for in accordance with IAS 37, Provisions, Contingent Liabilities and Contingent Assets, and those where the timing and amount of the levy is certain. IFRIC 21 identifies the obligating event for the recognition of a liability as the activity that triggers the payment of the levy in accordance with the relevant legislation. A liability is recognized progressively if the obligating event occurs over a period of time or, if an obligation is triggered on reaching a minimum threshold, the liability is recognized when that minimum threshold is reached. The adoption of IFRIC 21 did not have an impact on the Company's results of operations, financial position and disclosures.

### m) Future accounting changes

IFRS 9 (Financial Instruments: Classification and Measurement), introduces new requirements for the classification and measurement of financial instruments. As the effective date has not yet been determined, management has not yet determined the potential impact on the Company's condensed financial statements.

## 3. Investment Properties

Balance - December 31, 2013	\$ 34,077,708
Additions	2,394,421
Leasing costs	478,756
Leasing costs amortization	(95,746)
Accrued rent receivable	(30,792)
Fair value adjustments	3,153,361
Disposals	<u>(577,708)</u>
Balance - September 30, 2014	<u>\$ 39,400,000</u>

# Gulf & Pacific Equities Corp.

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## 3. Investment Properties (continued)

The Company determines the fair value of each investment property internally based upon the direct capitalization income approach with reference to the direct comparison approach and external appraisers for additional support. The fair value is determined by applying a capitalization rate to stabilized net operating income which incorporates allowances for vacancy, management fees and structural reserves for capital expenditures for the investment property. The resulting capitalized value is further adjusted, where appropriate, for costs to stabilize the income and non-recoverable capital expenditures.

External appraisals for two of the three properties, representing \$38,500,000 of the total value, were obtained in March 2014. At September 30, 2014 and December 31, 2013, the fair value was determined from the information directly from the external appraisals obtained during the year and applying updated capitalization rates determined from available market data, material leasing activity and material changes in local market conditions. Capitalization rates of 7.50% to 7.75% as at December 31, 2013 and rates of 7.25% to 7.50% at September 30, 2014 were used in helping to determine the fair value of the properties. The weighted average capitalization rates are 7.55% for December 31, 2013 and 7.31% for September 30, 2014. The properties are classified at Level 3 on the fair value hierarchy.

## 4. Other Amounts Receivable

Other amounts receivable include trade accounts receivable \$76,465 and taxes receivable of \$98,160.

## 5. Mortgages Payable

	<u>September 30, 2014</u>	<u>December 31, 2013</u>
Mortgage payable, bearing interest at 5.15%, repayable monthly in blended principal and interest payments of \$3,735, due December 1, 2018	\$ 451,873	\$ 467,635
Mortgage payable, bearing interest at 5.25%, repayable monthly in blended principal and interest payments of \$97,250, due February 23, 2017, discharged September 10, 2014	-	14,148,248
Mortgage payable, bearing interest at prime plus 1.50%, repayable monthly in fixed principal payments, due September 1, 2019	18,000,000	-
	18,451,873	14,615,883
Unamortized mortgage financing costs	(171,954)	(280,173)
	<u>\$ 18,279,919</u>	<u>\$ 14,335,710</u>

# Gulf & Pacific Equities Corp.

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## 5. Mortgages Payable (continued)

The mortgage is secured by a general security agreement, the underlying revenue-producing properties, an assignment of rents and an assignment of fire insurance.

The unamortized mortgage financing costs consist of fees and costs incurred to obtain the mortgage financing less accumulated amortization.

## 6. Convertible Debentures

	September 30, 2014		December 31, 2013	
	Face value	Carrying amount	Face value	Carrying amount
8% - December 31, 2014 (i)	\$ 3,577,500	\$ 3,515,638	\$ 3,577,500	\$ 3,215,694
8% - October 31, 2015 (ii)	1,115,000	1,014,759	1,115,000	950,692
	4,692,500	4,530,397	4,692,500	4,166,386
Unamortized deferred financing costs	-	(4,540)	-	(18,160)
	<u>\$ 4,692,500</u>	<u>\$ 4,525,857</u>	<u>\$ 4,692,500</u>	<u>\$ 4,148,226</u>

The face value of the convertible debentures consists of the following:

- (i) This series of convertible debentures bear interest at 8%, mature December 31, 2014 and are unsecured. The debentures could have been converted by the holder into common shares of the Company at a conversion price of \$0.25 per share if converted prior to December 31, 2011, and can be at \$0.30 per share if converted prior to December 31, 2014.

The fair value of the debt component of the debentures was determined to be \$462,543 based on an effective interest rate of 18%, and the residual value of the equity component was determined to be \$257,457.

During the nine months ended September 30, 2014, debentures amounting to \$Nil were converted to common shares.

As at September 30, 2014, the total debentures of this series outstanding amounted to \$3,515,638 in carrying value.

- (ii) This series of convertible debentures bear interest at 8%, mature October 31, 2015, are held by a related party and are unsecured. The related party, Ceyx Properties Ltd., and the Company are related by virtue of the fact that they have the same President. The debentures can be converted by the holder into common shares of the Company at a conversion price of \$0.30 per share if converted prior to October 31, 2015.

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## 6. Convertible Debentures (continued)

The fair value of the debt component of the convertible debentures was estimated at \$785,285 based on an effective rate of 18% and the residual allocated to the equity component was determined to be \$329,715.

During the nine months ended September 30, 2014, debentures amounting to \$Nil were converted to common shares.

As at September 30, 2014, accounts payable and accrued liabilities included \$37,167 payable to the related party in interest and the total debentures of this series outstanding amounted to \$1,014,759 in carrying value.

During the nine months ended September 30, 2014, the Company incurred interest expense relating to both series of convertible debentures of \$283,275.

## 7. Purchase Price Payable

In December 2006, the Company acquired the Tri-City Mall in Cold Lake, Alberta and agreed to pay an additional \$658,776 if and when the property became fully leased at any time up to December 31, 2021. Since the Company expects to fully lease the property by this time, the contingency has been fully provided for and was added to the cost of the acquisition. As at September 30, 2014, the property was not fully leased.

## 8. Loan Payable

During the year ended December 31, 2013, the Company received loan proceeds of \$2,500,000 from a related corporation, Ceyx Properties Ltd.. During the nine months ended September 30, 2014, the Company received further proceeds of \$3,250,000 and also repaid \$4,500,000 of the balance outstanding. The balance outstanding as at September 30, 2014 is \$1,250,000.

The loan is unsecured, has no fixed terms of repayment, with access to a maximum value of up to \$5,000,000, with interest payable at 6% per annum. Interest is accrued but not compounded. The loan is to be used for financing of the leasing and development of the investment properties, along with general working capital purposes. The companies are related by virtue of the fact that they have the same President. The related corporation is not a subsidiary.

## 9. Commitments

Minimum annual lease payments required under an operating lease are approximately as follows:

2014	\$ 11,183
2015	45,795
2016	47,073
2017	49,416
2018	8,307
	<u>161,774</u>
	<u>\$ 161,774</u>



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## 10. Share Capital

The Company is authorized to issue unlimited preference shares and unlimited common shares. The number of issued and outstanding common shares and unexercised options and convertible debentures at September 30, 2014 and December 31, 2013 are as follows:

<b>Common shares</b>	<b>Number</b>	<b>Amount</b>
Shares outstanding - December 31, 2013	8,970,011	\$ 2,845,212
Issued	120,000	30,000
Shares outstanding - September 30, 2014	9,090,011	\$ 2,875,212
Unexercised options	891,000	
Unexercised convertible debentures	15,641,667	
Total diluted shares - September 30, 2014	25,622,678	

### a) Share-based compensation

The Stock Option Plan reserves a maximum of 10% of the issued and outstanding shares of the Company (determined at the time of the stock option grant) for issuance upon the exercise of stock options granted pursuant to the Stock Option Plan. Stock options granted have a term that does not exceed 10 years and the exercise prices and vesting provisions are determined by the Board of Directors.

A summary of the status of the Company's Plan as at September 30, 2014 and September 30, 2013 and the changes during the periods are presented below:

	<b>2014</b>		<b>2013</b>	
	<b>Options</b>	<b>Weighted Average exercise price per option</b>	<b>Options</b>	<b>Weighted Average exercise price per option</b>
Outstanding, beginning of period	891,000	\$ 0.239	891,000	\$ 0.239
Granted	200,000	0.370	-	-
Exercised	(120,000)	0.250	-	-
Expired	(80,000)	0.250	-	-
Outstanding, end of period	891,000	\$ 0.266	891,000	\$ 0.239
Exercisable, end of period	891,000	\$ 0.266	891,000	\$ 0.239

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## 10. Share Capital (continued)

- b) On April 25, 2014, the Company granted 200,000 stock options to directors, officers, and employees. Each option entitles the holder to purchase one share of the Company's common stock at a price of \$0.37 per share until April 25, 2024. The options vested upon grant. The estimated fair value of \$65,500 has been included in share-based compensation and contributed surplus.

Expected dividend yield	Nil
Risk-free interest rate	2.50%
Expected life	10.0 years
Expected volatility	96%

Expected volatility is based on the historical volatility of the Company.

At September 30, 2014, options which had been granted to certain directors, officers, employees and consultants to purchase common shares of the Company subject to various requirements were outstanding as follows:

Outstanding	Exercisable	Year of grant	Exercise price per option	Expiry date
150,000	150,000	2010	\$ 0.200	June 21, 2020
96,000	96,000	2011	\$ 0.215	April 20, 2021
100,000	100,000	2011	\$ 0.230	June 23, 2021
345,000	345,000	2012	\$ 0.260	April 30, 2022
200,000	200,000	2014	\$ 0.370	April 25, 2024
<u>891,000</u>	<u>891,000</u>			

## 11. Financial Instruments and Risk Management

### Fair Value

The Company's trade accounts receivable, accrued rent receivable and other financial liabilities, which includes mortgages payable, the debt component of convertible debentures and accounts payable and accrued liabilities, are carried at amortized cost, which approximates fair value. Such fair value estimates may not necessarily be indicative of the amounts that the Company might pay or receive in actual market transactions.

Cash, trade accounts receivable, accrued rent receivable and accounts payable and accrued liabilities approximate their carrying amounts due to the short-term maturities of these instruments. The valuation method is classified as Level 1 on the fair value hierarchy. Management has determined that the fair value of mortgages payable and debt components of convertible debentures does not differ from its carrying value as underlying interest rates are not materially different than current market conditions. The valuation method is classified as Level 2 on the fair value hierarchy. The Company has no financial instruments at Level 3.

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## 11. Financial Instruments and Risk Management (continued)

Fair Value (continued)

The Company had no embedded derivatives requiring separate recognition as at September 30, 2014 and December 31, 2013.

The Company is exposed to the following risks as a result of holding financial instruments: market risk (i.e. interest rate risk, currency risk and other price risks that impact the fair values of financial instruments); credit risk; and liquidity risk. The following is a description of these risks and how they are managed:

### Market Risk

Market risk is defined for these purposes as the risk that the fair value or future cash flows of a financial instrument held by the Company will fluctuate because of changes in market prices. Market risk includes the risk of changes in interest rates, currency exchange rates and changes in market prices due to factors other than interest rates or currency exchange rates such as changes in equity prices, commodity prices or credit spreads.

The Company manages market risk from the impact of changes in interest rates by funding assets with financial liabilities with similar interest rate characteristics.

Interest rate cash flow risk is minimized through the Company's current strategy of having the mortgages payable in fixed rate arrangements, however it is subject to price risk.

A change of 0.5% in interest rates would impact the fair value of fixed rate mortgages payable by approximately \$92,259. Changes in interest rates do not impact the cash flow of the fixed rate mortgages.

### Credit Risk

Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfil their lease commitments. The Company mitigates this risk of credit loss by diversifying its tenant mix and by limiting its exposure to any one tenant. The Company believes that the credit risk of accounts receivable is minimal as the balance receivable is limited to only \$174,625.

Rent is past due when a tenant has failed to make a payment when contractually due. Rent past due amounts to \$58,500 which is due from related parties as described in note 13.

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## 11. Financial Instruments and Risk Management (continued)

### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk through the management of its capital structure and financial leverage, as outlined in note 12. It also manages liquidity risk by continuously monitoring actual and projected cash flows. The Board of Directors reviews and approves the Company's operating and capital budgets, as well as any material transactions out of the ordinary course of business. The Company is subject to the risk associated with debt financing, including the ability to refinance indebtedness at maturity. The Company believes these risks are mitigated through the use of long-term debt with maturities over an extended period of time.

As at September 30, 2014, the Company's financial liabilities include accounts payable and accrued liabilities, debt component of convertible debentures (note 6) and mortgages payable (note 5).

## 12. Capital Management

The Company's objectives when managing capital are:

- a) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits to other stakeholders, and
- b) to provide adequate return to shareholders by obtaining an appropriate amount of debt commensurate with the level of risk, to reduce after-tax cost of capital.

The Company sets the amount of capital in proportion to risk. The Company includes equity in its definition of capital. Equity is comprised of share capital, the equity component of convertible debentures, contributed surplus and retained earnings. The Company manages its capital structure and makes adjustments in light of changes in economic conditions and the risk characteristic of underlying assets. In order to maintain or adjust capital structure, the Company may repurchase shares, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Company's objective is met by retaining adequate liquidity to provide for the possibility that cash flows from assets will not be sufficient to meet future cash flow requirements.

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## **13. Related Party Transactions**

During the nine months ended September 30, 2014, the Company:

- a) Charged rent to related parties, Plato Gold Corp., approximately \$4,500, and Ceyx Properties Ltd., approximately \$9,732. The companies are related by virtue of the fact that they have the same President. As at September 30, 2014, included in accounts receivable is an amount of \$58,500 due from these related parties.
- b) Was charged consulting fees of \$106,494 by Greg K. W. Wong, an officer of the Company. As at September 30, 2014, accounts payable and accrued liabilities included \$9,707 of consulting fees payable to this officer.
- c) Incurred accounting fees of \$74,000 with an accounting firm, Forbes Andersen LLP, in which Paul Andersen, one of the Company's officers, is a partner. As at September 30, 2014, accounts payable and accrued liabilities included \$45,093 payable to this accounting firm.
- d) Other related party transactions are disclosed in note 6ii and note 8.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

## **14. Subsequent Event**

Subsequent to the nine months ended September 30, 2014, the Company:

- a) had debentures amounting to \$450,000 converted into 1,500,000 common shares.