



GULF & PACIFIC EQUITIES CORP.

## **MANAGEMENT DISCUSSION AND ANALYSIS**

Quarterly Report for the six and three months ended June 30, 2024

This Management Discussion and Analysis (“**MD&A**”) of Gulf & Pacific Equities Corp (the “**Company**”) provides analysis of the Company's financial results for the six and three months ended June 30, 2024. The following information should be read in conjunction with the accompanying unaudited condensed interim financial statements and the related notes for the six and three months ended June 30, 2024 and the audited financial statements and the related notes for the year ended December 31, 2023.

The unaudited condensed interim financial statements and related notes of the Company have been prepared in accordance with International Financial Reporting Standards (“**IFRS**”). Refer to the Notes of the June 30, 2024 unaudited condensed interim financial statements for disclosure of the Company’s significant accounting policies. The Company’s functional and reporting currency is the Canadian dollar.

The Company is publicly traded on the TSX Venture Exchange (TSX-V: **GUF**).

### **International Financial Reporting Standards**

The Company’s unaudited condensed interim financial statements for the six and three months ended June 30, 2024 and the December 31, 2023 audited financial statements have been prepared in accordance with IFRS as published by the International Accounting Standards Board.

### **Date of Report**

This report is prepared as of August 22, 2024.

### **Forward Looking Statements**

This MD&A includes certain statements that may be deemed "forward-looking statements". All statements in this discussion, other than statements of historical facts, that address the Company's ability to lease vacant property units, collect minimum rents, diversify its tenant base, undertake land intensification projects, refinance loans and mortgages at their maturity, complete accretive acquisitions and other events that impact the growth of the Company are forward-looking statements. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future

performance, and actual results or developments may differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in forward-looking statements include interest rates, continued availability of capital and financing, and general economic, market or business conditions. Investors are cautioned that any such statements are not guarantees of future performance and that actual results or developments may differ materially from those projected in the forward-looking statements.

Additional information, including press releases, have been filed electronically through the System for Electronic Document Analysis and Retrieval ("**SEDAR+**") and are available online under our profile at [www.sedarplus.ca](http://www.sedarplus.ca) or the Company's website at [www.gpequities.com](http://www.gpequities.com).

## **Company Overview**

The Company was incorporated under the *Business Corporations Act* (Alberta) on April 8, 1998, and on June 17, 1998, filed Articles of Amendment to remove certain private corporation restrictions. The Company is listed on the TSX Venture Exchange (TSX-V: GUF). The Company commenced active operations during the 1999 fiscal year and is focused on the acquisition, management, and development of anchored shopping centres in Western Canada.

The Company's current portfolio consists of three properties located in Alberta. The three properties consist of Tri-City Mall located in Cold Lake, Alberta, with a gross lease area of 149,491 sq. ft., St. Paul Shopping Centre, in St. Paul, Alberta, with a gross lease area of 79,042 sq. ft. and a stand-alone property in Three Hills, Alberta with 8,922 sq. ft. of gross lease area. The Company still holds a vacant lot in Merritt, B.C..

## **Second Quarter 2024 Highlights**

In the second quarter 2024:

- At **Tri-City Mall**, the Company, in January 2024, leased the remaining unit in Building 5 to **Western Financial Group** with anticipated opening in the third quarter of 2024.

The Company is currently working with a number of tenants for the remaining vacant premises and on upcoming lease renewals.

- At **St. Paul Shopping Centre**, management is pleased to report that the St. Paul Shopping Centre is fully leased in its current configuration. Leases due have been renewed.
- In **Three Hills**, the premise is leased long-term to Dollarama.
- In **Merritt**, the Company still holds a vacant lot with nominal value.

## Overall Performance

### Condensed Interim Statements of Financial Position

On the Condensed Interim Statements of Financial Position, total assets were \$51,294,047 as of June 30, 2024, compared to \$51,695,631 as of December 31, 2023. The decrease of \$401,584 in total assets during the six months is primarily due to a decrease in cash for payments related to construction work at Tri-City Mall.

The Company's cash and cash equivalents balance decreased by \$562,750 during the six months to \$166,676 at June 30, 2024, from \$729,426 as of December 31, 2023. The decrease in cash and cash equivalents is mostly due to receivables collected during the six months and offset by the use of funds for regular property management expenses, mortgage payments, and administration, in particular, the payment of construction work.

Accounts receivable decreased to \$346,165 at June 30, 2024, from \$460,948 as of December 31, 2023, mostly due to the Company's outstanding receivables in common area and property taxes.

Total prepaid expenses for the Company are \$305,417 as of June 30, 2024, and \$5,674 as of December 31, 2023. The increase is due to property taxes paid in June for the remaining 6 months of 2024.

As at June 30, 2024, the right-of-use asset for the office lease has a remaining balance of \$18,988 compared to a balance of \$28,482 as at December 31, 2023.

Investment properties remained the same at \$50,360,000 as of June 30, 2024 and as of December 31, 2023, due to expenditures invested in the properties during the six months and the resulting adjustment in the fair value of the three properties.

The Company holds common shares of a related company. The value of the shares is \$40,680 as of June 30, 2024, compared to \$24,408 as of December 31, 2023.

Other assets totalling \$56,121 represent the value of shares held in several credit unions.

With respect to liabilities, accounts payable and accrued liabilities decreased to \$2,380,808 as of June 30, 2024, from \$2,465,831 as of December 31, 2023, due to change in estimate of accrued liabilities during the six months and normal operations such as common area expenses and accrued interest.

Mortgages payable decreased to \$22,968,849 as of June 30, 2024, from \$23,316,105 as of December 31, 2023, due to normal payment of mortgages during the six months.

As at June 30, 2024, the lease liability for the office lease has a remaining balance of \$19,928 compared to a balance of \$29,384 as at December 31, 2023.

As of June 30, 2024, the Company had an outstanding loan obligation of \$2,147,000 from a related corporation, Ceyx Properties Ltd. The loan is unsecured, with access to a maximum value of up to \$6,000,000 and interest payable of 6% per annum. Interest is accrued but not compounded. The companies are related by virtue of the fact that they have the same President. The related corporation is not a subsidiary.

The deferred income tax liability of \$1,751,000 as of June 30, 2024, represents the Company's future obligations due to temporary differences between the accounting basis and the tax basis of the assets and liabilities, and tax loss carry forwards.

Total liabilities decreased to \$29,267,585 as of June 30, 2024, from \$29,712,320 as of December 31, 2023. This decrease is primarily due to normal payments of interest and accounts payable and accrued liabilities.

Shareholders' equity was \$22,026,462 as of June 30, 2024, compared to \$21,983,311 as of December 31, 2023. The increase in shareholder's equity was due mostly to the exercising of options and nominal increase from rental revenue, common area and property tax recoveries, offset by repayment of mortgages.

#### Condensed Interim Statements of Income (Loss) and Comprehensive Income (Loss)

For the quarter ended June 30, 2024, revenue increased to \$1,143,880 from \$1,072,388 for the quarter ended June 30, 2023. The increase was primarily due to increases in rent and common area & realty tax recoveries.

Accordingly, rental income increased by \$58,277 or 8.1% as a result of increases in rent, new tenants and percentage rent by some tenants. Step rent revenue changed from \$7,720 in the quarter ended June 30, 2023, to negative \$3,940 in the quarter ended June 30, 2024, a non-cash amount representing the straight-line recognition of the future rent increase for the new leases. Common area and realty tax recoveries increased by \$24,875 or 7.1% for the quarter compared to the same period last quarter, due mostly to the increase common area and realty taxes recoverable from existing and new tenants.

Expenses for the quarter decreased to \$1,129,760 as of June 30, 2024, from \$1,161,485 for the quarter ended June 30, 2023, a decrease of \$31,725 or 2.7%. The primary reason for the decrease in expenses is lower interest payments and related costs associated with securing new tenants and decreases in operating costs in the same period in 2023.

Decreases in operating costs and realty taxes of \$11,093 or 2.3% reflect decrease in operating cost and management efforts to decrease overall operating costs and costs associated with securing new tenants.

Administration expenses decreased nominally by \$1,119 or 0.5%, otherwise, administration expenses remain stable.

Overall, within the normal operations of the Company, expenses are holding steady, and management remains focused on controlling costs and operating efficiently.

Net income (loss) before unrealized loss from investments, fair value adjustment, other income and income taxes for the quarter ended June 30, 2024, was an income of \$14,120 compared to a loss of \$89,097 for the quarter ended June 30, 2023. As a result, basic and diluted net income per share before unrealized gain, fair value adjustment, other income and income taxes was \$Nil per share for the quarter ended June 30, 2024, and June 30, 2023.

Net income (loss) and comprehensive income (loss) for the quarter ended June 30, 2024, was an income of \$31,169 compared to income of \$510,336 for the quarter ended June 30, 2023. As a result, basic and diluted net income per share was \$Nil for the quarter ended June 30, 2024, compared to basic net income per share of \$0.02 and diluted net income per share of \$0.02 for the quarter ended June 30, 2023.

#### Condensed Interim Statements of Cash Flow

On the condensed interim statements of cash flows, cash provided by operations totalled \$560,511 for the six months ended June 30, 2024, compared to cash provided by operations of \$274,962 for the six months ended June 30, 2023. The increase in cash provided by operating activities was primarily due to higher income during 2024 in comparison to 2023, after excluding adjustments for non-cash items such as fair value adjustments.

Financing activities for the six months ended June 30, 2024, recorded funds used of \$977,543 compared to funds provided of \$1,963,448 for the six months ended June 30, 2023.

Investing activities for the six months ended June 30, 2024, recorded funds used of \$145,718 compared to funds used of \$551,028 for the same period last six months.

As at June 30, 2024, the Company had cash and cash equivalents of \$166,676 compared to cash and cash equivalents of \$729,426 as at December 31, 2023.

#### **Selected Annual Information**

The following selected financial data for each of the three most recently completed financial years are derived from the audited annual financial statements of the Company, which were prepared in accordance with International Financial Reporting Standards ("IFRS") and presented for the years ended December 31, 2023, 2022 and 2021.

<b>For the Years Ended December 31,</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>
	\$	\$	\$
Revenue	4,442,745	4,215,751	3,965,397
Net Income (Loss) before fair value adjustment, other income items and income taxes	(23,161)	170,142	306,736
Net Income (Loss) before fair value adjustment, other income items and income taxes, per share - basic and diluted	-	0.01	0.01
Net Income (Loss) and Comprehensive Income (Loss)	1,161,620	1,573,065	4,390,010
Net Income (Loss) and Comprehensive Income (Loss), per share - basic	0.05	0.07	0.21
Net Income (Loss) and Comprehensive Income (Loss), per share - diluted	0.05	0.07	0.21
Total Assets	51,695,631	48,616,463	44,080,522
Total Liabilities	29,712,320	27,794,772	24,831,896
Cash Dividends	-	-	-

## Summary of Quarterly Results

The following selected financial data are derived from the unaudited quarterly financial statements of the Company, which were prepared in accordance with IFRS for the results from July 1, 2022 to June 30, 2024.

<b>For the Quarters Ended</b>	<b>2024</b>		<b>2023</b>				<b>2022</b>	
	<b>Jun 30</b>	<b>Mar 31</b>	<b>Dec 31</b>	<b>Sep 30</b>	<b>Jun 30</b>	<b>Mar 31</b>	<b>Dec 31</b>	<b>Sep 30</b>
	\$	\$	\$	\$	\$	\$	\$	\$
Revenue (i)	1,143,880	1,087,886	1,260,190	1,134,919	1,072,388	975,248	1,275,116	992,940
Net Income (Loss) before fair value adjustment, other income items and income taxes (i)	14,120	(46,490)	59,730	68,249	(89,097)	(62,043)	218,842	66,577
Net Income (Loss) before fair value adjustment, other income items and income taxes, per share - basic and diluted	-	-	-	-	-	-	0.01	-
Net Income (Loss) and Comprehensive Income (Loss)	31,169	(32,418)	516,695	26,571	510,336	108,018	1,488,845	59,194
Net Income (Loss) and Comprehensive Income (Loss), per share - basic	-	-	0.02	-	0.02	0.01	0.07	-
Net Income (Loss) and Comprehensive Income (Loss), per share - diluted	-	-	0.02	-	0.02	0.01	0.07	-

(i) Certain amounts from the unaudited quarterly financial statements of the Company have been reclassified in this table to conform with current period presentation. These reclassifications did not have any impact on the total net income (loss) and comprehensive income (loss). Amounts may not agree with the previously filed financial statements.

## **Liquidity and Capital Resources**

The Company had cash and cash equivalents of \$166,676 as of June 30, 2024, which is sufficient to cover the Company's near-term cash requirements. If additional capital resources are required, management believes that it has the ability to raise sufficient funds for the continuation of operations. While management has been historically successful in raising the necessary capital, it cannot provide assurance that it will be able to obtain the required financing.

The Company has commitments for capital expenditures related to the landlord's work in securing the new tenants. The Company currently has access of up to \$6,000,000 in loan proceeds from a related party. As at June 30, 2024, \$2,147,000 is outstanding on this loan.

The Company is committed under a lease contract for the rental of its office premises in Toronto.

To date, the Company has not paid any dividends on its shares and as of the date of this MD&A does not plan to pay dividends in the immediate future.

The Company's objectives when managing capital are:

- a) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits to other stakeholders, and
- b) to provide adequate return to shareholders by obtaining an appropriate amount of debt commensurate with the level of risk, to reduce after-tax cost of capital.

## **Second Quarter 2024**

Major events and results relating to the quarter ending June 30, 2024 are covered in the section "Second Quarter 2024 Highlights".

## **Changes in Accounting Policies**

### *IFRS 16 Leases (Amendment)*

In September 2022, the International Accounting Standards Board (IASB) issued amendments to IFRS 16 Leases to add subsequent measurement requirements for sale and leaseback transactions that satisfy the requirements in IFRS 15 *Revenue from Contracts with Customers* to be accounted for as a sale. The amendments were incorporated into Part I of the CPA Canada Handbook in December 2022.

The amendments require a seller-lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognize any amount of the gain or loss that relates to the right of use it retains. The IASB has not prescribed a particular method for measuring the lease liability.

A seller-lessee must apply the amendments retrospectively in accordance with IAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors*.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024, with early adoption permitted. The Company adopted the amendments effective January 1, 2024 with no material impact to the financial statements.

*IAS 1 Presentation of Financial Statements (Amendment)*

In January 2020, the International Accounting Standards Board (IASB) issued amendments to IAS 1 *Presentation of Financial Statements* which were incorporated into Part I of the CPA Canada Handbook – Accounting in April 2020. The amendments clarify the requirements for classifying liabilities as either current or non-current by:

- Specifying that the conditions which exist at the end of the reporting period determine if a right to defer settlement of a liability exists;
- Clarifying that settlement of a liability refers to the transfer to the counterparty of cash, equity instruments, other assets or services;
- Clarifying that classification is unaffected by management’s expectation about events after the balance sheet date; and
- Clarifying the classification requirements for debt an entity may settle by converting it into equity.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024, with early adoption permitted. The Company adopted the amendments effective January 1, 2024 with no material impact to the financial statements.

*IAS 1 Presentation of Financial Statements (Amendment)*

In October 2022, the International Accounting Standards Board (IASB) issued amendments to IAS 1 which were incorporated into Part I of the CPA Canada Handbook – Accounting in December 2022. The amendments require an entity to disclose, in specified circumstances, information in the notes that enables financial statement users to understand the risk that non-current liabilities with covenants could become repayable within 12 months after the reporting period. As part of the amendments, a provision was added to clarify that only covenants that an entity must comply with on or before the reporting date would affect a liability’s classification as current or non-current, even if compliance with the covenant is only assessed after the entity’s reporting date. Covenants which an entity must comply with after the reporting date would not affect classification of a liability as current or non-current at the reporting date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024, with early adoption permitted. The Company adopted the amendments effective January 1, 2024 with no material impact to the financial statements.



## Financial Instruments

All of the Company's financial instruments are initially measured at fair value, with subsequent measurements dependent on the classification of each financial instrument as follows:

Asset/Liability	Classification under IFRS 9
Cash and cash equivalents	Amortized cost
Accounts receivable	Amortized cost
Investments	FVTPL
Interest receivable	Amortized cost
Other assets	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Mortgages	Amortized cost
Loan Payable	Amortized cost
Government loan payable	Amortized cost

## Outstanding Share Data

The Company is authorized to issue an unlimited number of common shares without par value. As of June 30, 2024, the Company had issued and outstanding 21,410,685 common shares with a recorded value of \$7,537,022.

The Company is also authorized to issue an unlimited number of preference shares without par value, of which none have been issued.

## Off-Balance Sheet Arrangements

The Company had no off-balance sheet transactions for the quarter ended June 30, 2024 or the year ended December 31, 2023.

## Related Party Transactions

During the six months ended June 30, 2024, the Company:

- a) Charged rent at 1240 Bay Street to related parties, Plato Gold Corp., \$1,200 (June 30, 2023 - \$1,200) and Ceyx Properties Ltd., \$1,800 (June 30, 2023 - \$1,800). The companies are related parties of the Company by virtue of the fact that they both have the same President of the Company. As at June 30, 2024, included in accounts receivable is an amount of \$22,200 (December 31, 2023 - \$21,000) due from these related parties.

- b) Was charged consulting fees for financial and management services of \$87,517 (June 30, 2023 - \$80,840) by Greg K. W. Wong, an officer of the Company. As at June 30, 2024, accounts payable and accrued liabilities included \$Nil (December 31, 2023 - \$Nil) of consulting fees payable to this officer.
- c) Incurred accounting fees of \$63,000 (June 30, 2023 - \$59,000) from a company in which Paul Andersen, one of the Company's officers, is an officer. As at June 30, 2024, accounts payable and accrued liabilities included \$22,500 (December 31, 2023 - \$45,085) owing to this company.
- d) Other related party transactions are disclosed in note 7, 8 and 11 to the accompanying financial statements.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the particular related parties and the Company.

### **Contractual Obligations and Commitments**

The Company's contractual obligations and commitments consists of loans and mortgages which are disclosed in the notes to the unaudited condensed interim financial statements ended June 30, 2024 and in the notes to the audited financial statements ended December 31, 2023. In February 2018, the Company moved to new offices and has lease obligations for its new offices until 2023. The lease was renewed on April 5, 2023 with expiry on June 30, 2025.

### **Internal Control over Financial Reporting**

Management has established processes, which are in place to provide them sufficient knowledge to support management representations that they have exercised reasonable diligence that (i) the audited annual financial statements do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of and for the periods presented by the audited annual financial statements and (ii) the audited annual financial statements fairly present in all material respects the financial condition, results of operations and cash flows of the Company, as of the date of and for the periods presented by the audited annual financial statements.

In contrast to the certificate required under Multilateral Instrument 52-109 *Certification of Disclosure in Issuers' Annual and Interim Filings* ("**MI 52-109**"), the Company utilizes the Venture Issuer Basic Certificate which does not include representations relating to the establishment and maintenance of disclosure controls and procedures ("**DC&P**") and internal control over financial reporting ("**ICFR**"), as defined in MI 52-109. In particular, the certifying officers filing the Certificate are not making any representations relating to the establishment and maintenance of:

- i) controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- ii) a process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the Company's GAAP.

The Company's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they are making in this certificate.

Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer (such as the Company) to design and implement on a cost effective basis DC&P and ICFR as defined in MI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

### **Risk and Uncertainties**

The Company depends on several national retail chains for a significant part of its income. If any of these chains were adversely affected by economic or business conditions, it would have a negative impact on the Company. The Company would also be adversely affected by a long-standing large increase in interest rates or a severe economic slowdown.

### **OUTLOOK**

As of this writing, Canadian consumers are dealing with affordability issues, and the media is reporting reduced discretionary spending in the retail sector. As well, capital markets are volatile due to the uncertainty of a US technical recession and the central bank's slow reaction to reducing interest rates to stimulate the economy. Recent unrest in the Middle East and is creating volatility in oil prices, which will impact the oil sector in Alberta. The result is that interest rates, affordability issues and global events affecting oil prices will ensure that economic uncertainty will be with us well into 2024.

For the Company, our properties are in regions with diverse economies and do not solely depend on the oil & gas sector. While it's anticipated that oil prices will impact local economies, it will be softened somewhat in these two regions due to their diversification, with agriculture, tourism, and the Canada Forces Base in Cold Lake, in addition to the oil and gas industry. Locally, the City of Cold Lake is anticipating economic growth in the coming decade.

The Canadian central bank has reduced the interest rates ahead of the US and has signalled that further rate reductions could be on the horizon. However, the current interest rates are still high for consumers to stimulate consumer spending. The key remains the high interest rate, which impacts residential mortgages, the single largest expenditure for Canadian consumers. As a result, the Company is monitoring the interest rate regularly.

Operationally, our business model has enabled the Company to weather past economic downturns better than most sectors, as our anchor tenants and national retailers are key retailers in their region. In addition, groceries, pharmacies, and some of our other tenants are deemed essential services.

While the Canadian retail market will be facing a major reorganization, the Company has historically been able to renew leases when due and secure new tenants when opportunities arise. Accordingly, management is continuing its efforts to lease the remaining vacancies at Tri-City Mall.

#### Tri-City Mall, Cold Lake, Alberta

The Tri-City Mall remains the flagship mall in the Company's portfolio and represents a major portion of the revenue generated for the Company.

The Company is pleased to welcome Western Financial Group to the mall, with an opening anticipated for the third quarter of 2024.

The Company is committed to leasing the remaining space in Tri-City Mall and fully leasing the mall.

With the changes noted above, the current tenant profile remains stable with Ardene, ATB Financial, Fire & Flower, Government of Alberta Infrastructure, Bootlegger, Bross Hair, Dollar Tree, Easy Financial, Pet Valu, Pizza Hut, Sobeys, Sportchek, Subway, Taco Bell, Telus, V-Nails & Spa, Value Drug Mart, Warehouse One, Wendy's, Western Financial Group, and Winners. When fully leased, the mall will add substantial value to the Company's investment portfolio.

#### St. Paul Shopping Centre, St. Paul, Alberta

St. Paul Shopping Centre continues to be fully leased in its current configuration. The current tenant profile consists of Peavey Mart, Ardene, Dollar Tree, Marks, and Giant Tiger Stores occupying the mall. The two pad sites are leased by Tim Hortons and Petro Canada.

#### Three Hills, Alberta

The Three Hills property is leased long-term to Dollarama.

In Merritt, British Columbia, the Company still holds a vacant lot.

Our long-term financing consists of mortgages and an unsecured loan with a related party. As of June 30, 2024, the mortgages and loans outstanding for the Cold Lake and St. Paul properties stand at \$21,751,144 for these two properties bearing interest at 4.48% (\$2,209,467) maturing on April 1, 2025, and 6.98% (\$19,541,677) maturing on April 1, 2025 and April 28, 2025.

The Three Hills property has a mortgage balance of \$1,266,650 as of June 30, 2024, paying interest at 6.98% and maturing on May 4, 2025.

The Company has access to the loan with Ceyx of up to \$6 million to finance the redevelopment of the two malls and general operation of the Company of which \$2,147,000 is outstanding as of June 30, 2024 and with an accumulated interest of \$1,896,436.

The Company had cash and cash equivalents of \$166,676 as of June 30, 2024, with 21,410,685 shares outstanding. The closing price of the Company's common shares on the TSXV on June 30, 2024, was \$0.44.

Management continues to reduce costs at the corporate level and, when appropriate, to maintain or reduce Common Area Maintenance expenses on all properties.

We are focused on maintaining a strong relationship with our many quality tenants, such as Ardene, ATB Financial, Government of Alberta Infrastructure, Bootlegger, Dollarama, Dollar Tree, Easy Financial, Fire & Flower, Giant Tiger Stores, Mark's Work Warehouse, Peavey Mart, Pet Valu, Petro Canada, Pizza Hut, Sobeys, Sportchek, Subway, Taco Bell, Telus, Tim Hortons, V-Nails & Spa, Value Drug Mart, Warehouse One, Wendy's, Western Financial Group, and Winners. To view a complete list of our tenants, please visit our website at [www.gpequities.com](http://www.gpequities.com).

Our business model of investing in anchored shopping centres, with a focus on everyday needs, remains our competitive advantage during good and difficult economic conditions.

The Company continued to focus on securing new leases based on the current interest of national and local tenants. Management is committed to fully leasing Tri-City Mall, which will substantially increase the valuation of the investment portfolio based on external appraisals. The Company is pleased to report that St. Paul Shopping Centre continues to be fully leased based on the current configuration. The addition of Dollarama to the Three Hills property is a welcome addition to our portfolio of national tenants.

On a personal note, I would like to thank all the retail workers and staff in Canadian retail who continue to make our lives better.

Yours truly,

(signed) "Anthony J. Cohen"

Anthony J. Cohen

President & CEO

August 22, 2024